

## **Humana One Agent Training and Materials:**

**HINT:** Print this off!

Go to this website: <http://humana.eloquent.com/ecs/ecs>

User Name: wisconsin  
Password: humanaone

When you enter the site, you will be looking at map of the USA. All the Green States HumanaOne offers Products to sell. Click on the State you are interested in learning about.

Here you can obtain important numbers, Underwriting guidelines, important numbers and at the very bottom of each state you can click on a Training Presentation called:

**Personal Health Plans Agent Training Presentation** View this presentation to learn more about HumanaOne's new product portfolio. This presentation is viewable through Macromedia Flash Player.

Once you are appointed to sell the Humana Products. You will need to get certified by our Humana Rep, before you can email quotes to your clients for them to apply. See info below!

Here are the Web Pages for Easy and Quick Quoting on Humana:

For Quick Quotes: ***Save this in your Favorites!***

Humana Login page: <http://www.humana.com/agents/> You will get a 7 digit ID number about 7 days after the contracting has been filled out. You will need this ID number to log in. You can obtain this from our Humana Representative.

**The site above is where you can run rates and then Email the quotes to your clients. They will get 2 choices for the application, one is an online application or a toll free number to call and your client will give them the Reference ID # that you provided. This number tracks back to you so you can get paid. Yeah!**

Health Insurance:

<https://www.humana-one.com/secured/individual-health-insurance-quotes.asp>

Life Insurance for Humana:

<https://www.humana-one.com/secured/term-life-insurance-quote.asp>